



## COMPANY PROFILE

Contact Information

P.O. Box 29756 – 00202 Nairobi, Kenya

**Tel: +254 724 289 174**

Email: [info@pikipata.com](mailto:info@pikipata.com)

Website: [www.pikipata.com](http://www.pikipata.com)

**Dealers in Motorcycle Sales, Spare Parts and Service**



# INTRODUCTION

Piki Pata Enterprise was started and founded in the year 2016 as an independent motorcycle enterprise. Piki Pata Enterprise is a motorcycle dealer. We provide solutions in motorcycles sales, maintenance and supply of genuine spare parts. We provide restoration services, repairs as well as GPS tracking services.

**Piki Pata is an authorized dealer for Yamaha and Honda providing sales and supply solutions of the manufacturer's products. Piki Pata has, between 2020 and 2022 sold over 500 motorcycles successfully.**

Piki Pata has various shops and partners countrywide. We have the capability and solution to meet demand and offer logistic solutions when it comes to the transportation and delivery of motor cycles and related products.

The team and staff at Piki Pata is composed of experienced mechanics, technical teams and sales representatives with over 30 years' experience.





Authorized dealers for:





# OUR MISSION, VISION & CORE VALUES

## Our Mission:

To put our clients safety and well-being of their motorbike first.

To develop long-term partnerships with our customers and clients, embrace change and encourage innovation, to consistently meet our customers' expectations with provision of quality goods and services by exceeding their expectations, uphold honesty, integrity and respect at all times, to continuously improve our best practices to maximize environmental, social and economic sustainability while respecting the environment and communities within which we operate, offer our employees a challenging and rewarding workplace that inspires loyalty and success.

## Our Vision

To set standards and Measures that go beyond the limits within the motorbike industry in Kenya in repairing, servicing, restoration and GPS tracking for motorbikes.

Our Company vision is to excel in our field sourcing, effective packaging and timely delivery of quality goods (and services) to our customers. We also aim at being at the peak and the helm of all your motorcycle and servicing needs.







## Our Core Values:

- 1. Professionalism** – At all times, we engage professionals and experts to serve our customers.
- 2. Team work And Continuous Improvement** – At PIKI PATA, We work as a team to enhance improvement through KAIZEN principle.
- 3. Communication** – We are available to offer support 24/7 through efficient and effective communication.
- 4. Customer Satisfaction** – We are customer driven. The satisfaction of our customers' needs is our inspiration.
- 5. Passion** – Passion is at the heart of our company. We are continuously moving forward, innovating, and improving.

## Why Choose Piki Pata?

Piki Pata is not only a leader in the sale of motorbikes and motorcycles but also a solutions provider. When you walk in to our shops and workshops, we are glad that you have chosen to choose us as a solutions provider for you.

Piki Pata considers its clients as an extension of what we do. In context to that, the team at Piki Pata puts emphasis on efficiency, reliability and collaboration to deliver our promise (s) at all times. We have a dedicated team of experts working all round to make sure that your queries and questions are responded to on time and handled efficiently.

### We have a strong belief in the "MOTORBIKE" theory

- M** - Motivated
- O** - Original
- T** - Teamwork (talented)
- O** - Official (Professional)
- R** - Reputable
- B** - Bold
- I** - Innovative
- K** - Knowledge
- E** - Efficient



### HOW WE WORK AND OPERATE:

- Understanding our Clients' needs and challenges
- Teamwork and Brainstorming
- Keeping our Clients informed on our findings and solutions
- Apply the discussed ideas practically and ensure our customers are satisfied
- Create a client history and portfolio to help us manage their future expectations



# Our Services



## Motorcycle Sales

**P**iki Pata is a registered business in Kenya and we deal in the sale of motorcycles from authorized dealers such as Yamaha and Honda. Our business is to provide you with a motorcycle solution; a longlasting solution, an affordable solution and an accurate catch and need that you have always had. Choosing to purchase a bike can be a thrilling experience, but before you get too far along in the buying process, there are a few important factors to keep in mind. Like all decisions, there are pros and cons that come with choosing to buy a particular motorbike, and educating yourself on all of these pros and cons will go a

long way in forming an educated purchasing decision.

At Piki Pata we will have the experts and professionals who will guide you effectively when you decide to make a motorcycle purchase.

We will help you look at some of the factors such as:

- a) Availability of Spare Parts**
- b) Fuel Efficiency**
- c) Performance and Speed**
- d) Type of Maintenance**
- e) Cost**
- f) Parts and Accessories etc.**

## *Sales of genuine spare parts*

Sourcing for genuine spare parts for your motor cycle might be a problem some times. Due to the issue of the market flooding with fake spare parts, you might install and have a malfunctional unit or product installed on your motor cycle leading to accidents and total dysfunction.

Piki Pata is an authorized dealer of Yamaha and Honda products in Kenya and we have a solution when you are looking for genuine spare parts and accessories.

## *After Sale Services*

After purchasing any of our products such as a motor cycle or our genuine spare parts, we provide after sale services such as installation, packaging and delivery. We will give you the utmost customer service that will be in line with your expectations and needs.

Our corporate goals and objectives require us as a business and company to give and provide you with a reliable provision in after sale services varying from:

- a) Pre-Installation services
- b) User training
- c) Warranty Services
- d) Online Support
- e) Return/Replacement
- f) Features and Benefits
- g) Upgrades etc.





## OUR BUSINESS PRINCIPLES



### **a) Client Orientation.**

We do not just provide professional services; we help our clients find optimal solutions and expand options to better operations procedures.

### **b) Employees Engagement.**

Our corporate system allows for boosting of market options and the summary effect of teamwork and respect of employees

### **c) Quality of service**

Permanent improvement of the quality of our services is an alienable condition for our prosperity



# IMAGE GALLERY











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